

The Alabama Private Investigators Association  
8<sup>th</sup> Annual Educational Conference Agenda

Monday - October 11, 2021	
7:00am - 8:55am Canal & Coastal Rooms	Registration open & Vendor setup. Vendors will display in the Coastal Room.
9:00am - 9:50am Canal Room	Open Statement by President Jonnie M. Munn. Welcome by Orange Beach Police Chief Steve Brown. Recognition of APIA Investigators that are former LEOs. LEO Appreciation Award Presentation to Houston County Sheriff Donald Valenza.
10:00am - 10:55am Canal Room	“Creating better working relationships between LEO and Investigators in the Private Sector” – by Sheriff Don Valenza and Chief Deputy Jeff Carlisle.
11:00am - 11:15am Coastal Room	VENDOR BREAK & Door Prize Giveaways - Scan QR Codes
11:15am - 11:50am Canal Room	Membership Meeting (part 1) – Quorum Count by Frank Miller. Floor Nominations then close nominations – Frank Miller. General business. Officer Reports & Committee Reports.
12:00pm – 1:00pm Canal Room	SEATED LUNCH
1:00pm - 1:10pm Coastal Room	VENDOR BREAK
1:10pm - 2:00 pm Canal Room	“APIB – Regulatory Board Function” – Atty. Scott Hawk of the Alabama Private Investigation Board.
2:00pm - 2:20pm Coastal Room	VENDOR BREAK & Door prizes, ballot box security. Scan QR codes
2:20pm - 3:10pm Canal Room	“Bug Sweeps – What’s Possible, What’s Not” – by Kelly Riddle of Kelmar Global of Houston, TX.
Executive Board Room	“Re-Investigating Murder Cases” – Mr. Rick Miller, CRM Consultants – Hoover AL
3:10pm - 3:20pm Coastal Room	VENDOR BREAK & Scan QR Code.

3:20pm - 4:30pm Canal Room	“Who Really Gets the Kids” – by Scott Hawk, Attorney.
Executive Board Room	Re-Investigating Murder Cases – by Mt. Rick Miller, CRM Consultants – Hoover, AL
4:30 - 5:00pm Canal Room	General discussing at end of day.
Tuesday - October 12, 2021	
8:00am - 8:30am Canal Room	Membership Meeting – Introduce all nominees; allow nominees to address the membership; distribute ballots
8:30am - 9:20am Canal Room	“Marketing Your Business” – by Mt. Kelly Riddle, Kelmar Global – Houston, TX
9:20am - 9:40am Coastal Room	VENDOR BREAK
9:40am - 10:20am Canal Room	“Enhancing you case with Forensics” – Mr. Mark Gillespie, Gillespie Forensics & Investigations – Video Presentation.
Executive Board Room	“Landscapes of the Future and Rule 4” – by Jeff Hammock, Comprehensive Investigative Group – Irondale. AL
10:20am - 10:35am Coastal Room	VENDOR BREAK - Scan QR Codes
10:35am – 12:30am Canal Room	Lunch on Your Own - Visit nearby restaurants for great Gulf Seafood
12:30pm - 12:50pm Coastal Room	VENDOR Visitation - get to know our sponsors.
12:50pm - 1:40pm Canal Room	“Professional Ethics” – Romaine Shaul, Sr. General Counsel for the Alabama Bar Association
1:40pm -2:00 pm Coastal Room	VENDOR BREAK – Scan QR Codes
2:00pm - 2:50pm Canal Room	Anchoring a Child to a Zip Code” – Jeff Hammock of Comprehensive Investigative Group – Irondale, AL

Executive Board Room	What Does a Lie Look Like? Spotting Deception - by Ms. Sheila L Stephens of Safer Security Pelham, AL
2:50pm - 3:00pm Coastal Room	VENDOR BREAK – Scan QR Codes
3:00pm - 4:00pm Canal Room	“The need and success of a Polygraph Exam” - by Mr. Clay Poche’ of Poche’ Polygraph of Mobile, AL
4:10pm to 5:00pm Canal Room	“Managing Profiles on the APIA management System” – Glenn Kohler of Koehler Cyber Café, Inc – Gardendale, AL
<b>Wednesday - October 13, 2021</b>	
8:00am - 8:30am Canal Room	Membership Meeting – Swearing in Officers.
8:30am - 8:50am	VENDOR BREAK
8:50am - 9:50am Canal Room	“Report Writing Skills – Enhancing Presentation Skills” – by Sandra Von NITA & Civil Litigation Standards” – by Sandra Von Eschenbach of NITA (Video Presentation)
9:50am - 10:00 am Coastal Room	VENDOR BREAK – Scan QR Codes
10:00 am to 10:50am Canal Room	“Don’t Do That – 10 things a Family Law Attorney wished an Investigator knew” – by Scott Hawk, Attorney
Executive Board Room	“Mentoring & Leadership Program” - by Past Board Members Trustees
10:50am - 11:10am	VENDOR BREAK – Scan QR Codes
11:10am - 11:30 am	Closing Remarks